

*Consulting Services & Software Solutions for Nonprofits and Local Governments*

## SUCCESS STORY: York County Planning Commission

### York County Planning Commission (YCPC)

York County, Pennsylvania is one of the fastest-growing metropolitan areas in the northeastern United States. Because so many well-known manufacturers have facilities in York County, the area is known as the "factory tour capital of the world." York County Planning Commission (YCPC) works closely with the Board of Commissioners of York County to plan for the county's growth and administer numerous federal, state and local development programs.

### Key Results

- Software implementation stayed within the allocated budget
- Data analysis provided for the York Area Transportation Study
- Two-thirds decrease in time spent calculating indirect cost plan
- Project-level analysis within the system
- Confidence that all revenues are properly captured
- Easier audits
- Historical data is easily accessible

### Mid Atlantic Region:

196 West Ashland Street  
Suite 116  
Doylestown, PA 18901

### Southeast Region:

5201 Blue Lagoon Drive  
8th Flor  
Miami, FL 33126



A few years ago, YCPC had the opportunity to update its financial software. The previous accounting system, which was based on the Alpha 5 database program, was designed and maintained by a YCPC computer programmer. When the long-time employee announced his retirement, the commission decided to look for a comprehensive software package that could function without the support of an in-house programmer.

### Product knowledge

Specifically, YCPC needed a system that was user friendly, government oriented and capable of complex project level analysis. Cost and technical support were also important considerations. Dennis McGovern, of McGovern Consulting Group, put together a proposal for YCPC that included Sage MIP Fund Accounting software along with specialized Team NFP software that interfaces with Sage MIP. YCPC's fiscal officer, Karen Schaal, says that YCPC decided

to work with McGovern because of his "product knowledge and willingness to customize the Sage MIP software."

### Programming challenges

The project had three major programming challenges: First, they needed a way to track employee comp time through a timesheet program. Second, YCPC needed specialized data analysis for the York Area Transportation Study. Finally, they needed a benefit/overhead cost recovery program. Those challenges were overcome

## What our customer is saying about us:

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*“McGovern Consulting Group has taken the MIP accounting package to a level not utilized by many business partners”.*

- Karen Schaale  
Fiscal Officer York County  
Planning Commission

by integrating Team NFP software with Sage MIP Fund Accounting. Over a three-month period, McGovern and his team converted data from the Alpha 5 database and implemented the Sage MIP software. According to Schaale, “Dennis McGovern and (Team NFP principal) Q Johnson worked diligently to complete the conversion during and after work hours, create custom reports and answer questions.”

### **Outstanding service**

Schaale was not only impressed with McGovern's technical knowledge but also with his attentiveness. She says, “Dennis is very professional and extends clients the time and explanations necessary in order for clients to comprehend the software and its applications.” Schaale also appreciated the fact that McGovern stayed within YCPC's budget constraints while managing the complex implementation. “He kept our financial and programming needs in the equation at all times.”

### **Greater functionality**

As a result of the McGovern team's diligent efforts, YCPC now has a financial system that meets its complex reporting needs. With the new system, the accounting staff can capture all possible revenues and provide accurate project level analysis.

Reporting on prior years is much easier with the new system. With

the old Alpha 5 system, prior year reporting was a manual process because historical data was contained in separate databases. Comparative historical reports are now available directly within the Sage MIP Fund Accounting system.

Daily accounting operations run more efficiently with the new system. The staff appreciates the ability to print graphs and generate custom reports directly within the system. The time spent compiling the annual indirect cost plan has been decreased by two-thirds. Annual audits run much more smoothly with Sage MIP Fund Accounting.

### **Growing with the season**

Although YCPC has had the Sage MIP Fund Accounting system only a few years, the organization has updated the software as its needs have grown more complex. Schaale says, “The depths to which YCPC has used this program may be fairly uncommon. McGovern Consulting Group has taken the MIP accounting package to a level not utilized by many business partners.” The implementation of the Sage MIP software was a success, and with McGovern Consulting Group's assistance, YCPC now has a powerful accounting system that enables YCPC to provide, with confidence, the financial data required by its constituencies.

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### About McGovern Consulting Group:

The technology experts at McGovern Consulting Group have provided and supported management systems for hundreds of organizations throughout the United States focusing exclusively on the nonprofit sector. As a Sage Software Partner, McGovern Consulting Group offers Sage Software's best-in-class solutions including Sage MIP Fund Accounting, Sage Fundraising 50, Sage Fundraising 100, and Sage Fundraising 100 – Rainbow edition. McGovern Consulting Group has developed a reputation for its comprehensive and analytical approach to each organization's challenges. Services include software sales, implementation and training as well as technology planning and management consulting.

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